



**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
October 3, 2009**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on October 3, 2009 at the Corporate Office in Fullerton, CA. President and Chairman of the Board, Gregory Falk, called the meeting to order at 9:07 am. A quorum was present.

Gregory Falk, President
David De Leon, Vice President
Johnnie Garza, Assistant Vice President
Ken Goldman, Treasurer
Lila Smith, Secretary
Chris Gallup, District 1 Commissioner

John Mullen, District 2, Commissioner
Sue Abadie, District 3 Commissioner
Derek Barraza, District 4 Commissioner
Rick McCown, District 5 Commissioner
Ann Shoemake, District 6 Commissioner
Rick Velasco, District 7, Commissioner

Also present for various parts of the meeting:

John Weinerth, Chief Executive Officer
Steve Hoffman, Director of Coaching and ODP
David Lamb, Director of State Tournaments
Luis Salcedo, Director of Competition and Membership Development
Steve Marquez, Senior League Accounts Manager
Adrian Marquez, Office Manager
George Noujaim, SRA
Bill Lewis, Director of Marketing
Brandy Buell, Executive Assistant to the CEO

Motion #1 Chris Gallup moved to approve the September minutes with the correction of adding the information from the transfer hearing held September 19th.
Rick Velasco seconded.
Motion passed with Ken Goldman abstaining.

President's Report: Presented by Mr. Gregg Falk. The US Adult Soccer mid-year meeting and workshops will take place in Phoenix, Arizona October 9th-11th. The US Youth Soccer Region IV Workshop will take place in Jackson Hole, Wyoming October 15th-18th.

Ann Shoemake asked about referees for the US Youth Presidents Cup. John Weinerth will look to see if they received assistance with expenses.

CEO Report: Presented by John Weinerth. Mr. Weinerth mentioned that our trial balance has gone to our auditors for review, and we will look to schedule their on-site office field work in November.

Sales & Marketing Report: Presented by Bill Lewis. We have entered the activation phase of the Herbalife sponsorship agreement and are working closely with them in hopes of optimizing the partnership.

State Tournaments Report: Presented by David Lamb. The State and National Cup early bird registration date has passed. We have 600 teams that applied to the Presidents/Governors Cup and 84 teams that applied to National Cup.

John Mullen advised people have commented on how pleased they were with David Lamb and his committee for their great communication.

Corporate Office Report: Presented by Adrian Marquez.

Competition and Membership Development Report: Presented by Luis Salcedo. The new brochure is ready to be given out at the SCMAF meeting on October 7th.

League Accounts Management Report: Presented by Steve Marquez.

Coaching Education and ODP Report: Presented by Steve Hoffman.

State Referee Report: Presented by George Noujaim. He reported that a lot of good changes have been made to the State Referee Committee. Mr. Noujaim thanked the Cal South staff for their help as he has transitioned into his current position. We are currently working on putting together a Pro Clinic in the west coast; more information will follow in the coming months.

Motion #2 Chris Gallup made a motion to approve the Mesa Tournament for 12/12-12/13/10
David DeLeon seconded.
Motion passed unanimously.

Motion #3 Rick Velasco made a motion to approve the Orcutt Classic Tournament for 12/6-12/7/10
David DeLeon seconded.
Motion passed unanimously.

Per John Mullen, the Surf Thanksgiving tournament needs to be amended to allow international teams. He was informed that additional forms need to be submitted to the Corporate Office, which in turn will be forwarded to USSF for their approval.

Motion #4 Rick McCown made the motion to approve Universal Soccer League and Barca FC Academy.
Chris Gallup seconded.
Motion passed unanimously.

Per John Weinerth the budget is a 5 ½ month process, and the committee consists of the following: John Weinerth, Gregg Falk, Ken Goldman, and Adrian Marquez, with all directors giving their input.

Motion #5 David De Leon moved to approve the 2009-2010 budget as presented.
Rick Velasco seconded.
Motion passed unanimously.

Luis Salcedo discussed the Los Angeles Futbol Club gaming circuit. A recreation committee will be formed at some time in the future.

Cal South has bound our own insurance policies for the adult association in an effort to provide more robust coverage.

Two more transfer waivers have been received at this point. David DeLeon advised that he had worked with Steve Marquez to come up with data on issues that have been coming up showing that there are some consistent trends within the transfer waivers. Suggestions were made to amend the transfer waiver form for future use. Newly proposed transfer waiver language needs to be submitted by the next board meeting for further discussion.

Derek Barraza requested a change to the registration form so that freeze information is included and requiring parents initials.

There have been some issues due to tournaments requiring the new season cards after August 1st. Per Johnnie Garza, we should have Frank Sanford communicate card issues to the August tournaments.

Entered closed session at 12:50 pm to discuss legal agreements and personnel matters.

Exited closed session at 1:15 pm.

Meeting adjourned at 1:20 pm. The next meeting will take place on Saturday, November 7th at 9:00 AM in the Cal South Corporate Office.