



**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
March 7, 2010**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on March 7, 2010 at the Corporate Office in Fullerton, CA. President and Chairman of the Board, Johnnie Garza, called the meeting to order at 9:05 am. A quorum was present

**Johnnie Garza, President
David DeLeon, Vice President
Brett Wood, Vice President-Adults
Ken Goldman, Treasurer
Lila Smith, Secretary**

**Chris Gallup, District 1 Commissioner
John Mullen, District 2, Commissioner
Sue Abadie, District 3 Commissioner
Derek Barraza, District 4 Commissioner
Ann Shoemake, District 6 Commissioner
Rick Velasco, District 7, Commissioner**

Also present for various parts of the meeting:

**John Weinerth, Chief Executive Officer
David Lamb, Director of State Tournaments
Steve Hoffman, Director of Coaching Education & ODP
Luis Salcedo, Director of Competition and Membership Development
George Noujaim, SRA
Frank Sanford, Sanctioned Tournament Committee Chairman
Bill Lewis, Director of Sales and Marketing
Adrian Marquez, Office Manager
Rick LaSalle, Beach Soccer Jam
David Kerton, Beach Soccer Championships
Gino Rossi, Beach Soccer Championships
Jeff Sundy, Beach Soccer Promotions
Christiaan Wagener, Beach Soccer Promotions**

Motion #1 Chris Gallup moved to approve the February minutes with no changes..
Rick Velasco seconded
Motion passed unanimously.

President's Report: Presented by Mr. Johnnie Garza. Johnnie Garza acknowledged Sandy Castillo, Bill Lewis, Kim Dyer, John Weinerth and other staff who worked so hard to make the Soccer Nation Expo and AGM weekend such a positive experience. He received numerous positive comments from association attendees in regard to the professionalism of the event. Johnnie Garza had a meeting with John Weinerth several weeks following the election to discuss transition and any outstanding items. Johnnie Garza also had lunch with Gregg Falk, immediate past president, on the February 25, 2010 to get a sense of Cal South historical items.

Mr. Garza then went on to give an overview of the Region IV US Youth Soccer meetings that took place during the USYS Workshop in Fort Worth, Texas. The ODP Pool Camp will be held in Long Beach, CA. John Weinerth presented information on behalf of Cal South in bidding for the 2012 Regional IV Championships. Arizona also made a presentation with Arizona being awarded the event. Gregg Falk has been appointed the Treasurer position for USYSA Region IV. The FIFA 7 rule will be adopted with no reentry per half in the US Youth Soccer National Championship Series effective immediately. Montana will host Region IV US Youth Soccer meetings in October 2011. October 2010 will be in Denver hosted by Colorado State Soccer Association. Jolene Nielsen, Region IV Youth Director, gave an overview of the Adidas contract with potential renewal to be in September. If the contract is scaled back or not renewed there will be potential fee increases per player (\$1.00 per player was tossed around). Jolene Nielsen advised that they do not intend to scale back on current programs in the Region. In the 2010 Far West Regional draw, Hawaii drew the most wildcards; Cal South was first in line for a Boys U12 wildcard. Johnnie Garza met with Jolene Nielsen, Bart Farley, Nevada Youth Soccer President, and Pete Zopfi, Cal North Youth State President, to discuss future synergies as neighboring state associations. Cal North is working on amending their numbers and is interested in marketing possibilities. The Cal South Board will look to host a joint BOD Meeting with the Cal North Youth Board of Directors at the June 2010 meeting in an effort to explore better ways of working together moving forward.

Kyle Kasmer was awarded USYS referee of the year.

Johnnie Garza also met with Evelyn Gill, USYS Vice President.

With regard to the consent calendar for future board meetings, reports are to be reviewed prior to Board meetings. The goal is to get through reports in 10-15 minutes. If topics need to be addressed, then the Board needs to seek answers prior to the meeting directly from the CEO or Director in question.

We will also look to tighten up the setting of the agenda in an effort to keep the Board focused on more strategic initiatives.

CEO Report: Presented to John Weinerth. See written report. John Weinerth advised that the Articles of Incorporation amendment is being looked at by legal counsel. He thanked Ken Goldman for advising us on a person to contact for assistance. John has been contacted by Tim Vom Steeg from UC Santa Barbara, as they have been awarded hosting of the NCAA Men's College Cup championship in December 2010. Tim is asking for help with attendance and events (ODP, Coaching seminars, etc.)

The league application sanctioning process is now open for 2010-2011.

Corporate Office Report: Presented by John Weinerth. See written report.

Sales & Marketing Report: Presented by John Weinerth. See written report.

Competition and Membership Development Report: Presented by John Weinerth. See written report.

League Accounts Management Report: Presented by John Weinerth. See written report.

Coaching Education and ODP Report: Presented by John Weinerth. See written report.

State Youth Referee Report: Presented by John Weinerth. See written report.

State Tournaments Report: Presented by John Weinerth. See written report.

TOPSoccer Report: Presented by John Weinerth. See written report.

Protests, Appeals, Discipline Report: Presented by John Weinerth. See written report.

Agenda items added: Tournament financials and SharePoint.

Motion #2 Derek Barraza made the motion to accept reports as written.
Chris Gallup seconded.
Motion passed unanimously.

Johnnie Garza went over procedures for adding agenda items for future meetings.

Rick Velasco suggested that Committee reports should be separated from the Manager reports in the consent calendar.

The Cal South Vice President of Youth position vacancy has less than a one year term left. Please give Johnnie Garza recommendations of individuals prior to March 14, 2010.

Johnnie Garza discussed looking into getting a Cal South Secretariat from outside the organization to take the minutes of the Board meetings.

Motion #3 Chris Gallup made the motion to have John Weinerth look into the cost of hiring someone.
Rick Velasco seconded.
Motion passed unanimously.

A discussion took place on the recording of executive session minutes and where those are secured.

Motion #4 Ken Goldman made the motion to approve the new membership category for the registration of Clinic, Camps and Academy Program (CCAP) players at a \$10 fee with the condition that we look to implement this with a registration structure that allows league ease of registering these new players.
Derek Barraza seconded.
Motion passed unanimously.

George Noujaim discussed how the Referees live scan processes was coming along. Adrian Marquez is working with ADG on an Excel database export to be added to CORIS that includes information required by USYS.

- Motion #5 Ken Goldman moved to approve an extension of Live Scan requirement by referees to June 1, 2010 with no further extension.
Chris Gallup seconded.
Motion passed unanimously.
- Motion #6 Chris Gallup made the motion to approve the expansion of the Referee committee to include a small sided director and to name Heidi Garlick as the first director.
Dave DeLeon seconded.
Motion passed unanimously.
- Motion #7 Derek Barraza moved to adopt a proposal to offer a lower small-sided (7v7, indoor, futsal, beach) adult registration fee of \$15 per player.
Chris Gallup seconded.
Motion passed unanimously.
- Motion #8 Sue Abadie moved to approve the following tournaments:
Bayern Cup on July 3-4, 2010
Bayern International Cup on July 10-11, 2010
Pats Cup on July 24-26, 2010
Derek Barraza seconded.
Motion passed unanimously.

A discussion of beach soccer ensued with feedback for future board policy. Rick LaSalle asked how Cal South had aligned themselves with a specific group. Dave Kerton asked why no RFP or why other clubs were not invited to bid. They asked that the Board request feedback on events in the future.

Rick La Salle asked what the plans are once the agreement expires; is it to allow others to entertain? He advised that Copa Cabana should have a separate website for Adults than Youth to relieve some of the confusion. Rick La Salle requested (1) that prior to expiration of agreement: will we allow others to get involved (2) Would Copa Cabana consider removing all links to Cal South?

The goal of Cal South was and still is to validate Beach Soccer as a credible format of the game and gain greater acceptance as a whole beyond just weekend tournaments. Christiaan Wagener advised that he was just looking to expand his program. Gino Rossi asked if an Adult tournament gets sanctioned, would they be provided the same items that Youth get (Promotional listing of tournament, link on website, etc.). He advised that tournament guide was a great tool; however he has a suggestion on multiple ads for future use. The Board thanked all attendees for sharing their feedback and that it will be taken into future consideration.

Future Board meeting dates were set as follows:

- April 3, 2010
- May 1, 2010
- June 5-6, 2010 – Potential Joint Board meeting with Cal North
- July 10, 2010
- July 31, 2010 - Presidents Summit / tentatively planned Board Meeting in conjunction on site
- September 18, 2010

Ken Goldman advised that it would be a good idea to expand the Finance and Personnel committees to 5 members each due to growth.

- Motion #9 Ken Goldman made the motion to appoint Ann Shoemake and Sue Abadie to the Personnel committee and Rick Velasco and John Mullen to the finance committee.
Derek Barraza seconded.
Motion passed unanimously.

A task force is to be formed for Recreational Programs. District Commissioners need to make recommendations for people to sit on the task force; bring names to Johnnie Garza. He will put together what he envisions this committee needs to accomplish.

Per John Weinerth, we would like to appoint at least 1 or 2 staff liaisons to help structure the business operations similar to how US Soccer Federation handles this.

Luis Salcedo discussed having a Recreational Symposium.

John Mullen advised there should be a Recreational Presidents Cup.

John Mullen advised that the per diem should be revised to what the Federal Government allows.

Motion #10 John Mullen moved to adjust the per diem to Federal Government allowance for Southern California effective September 1, 2010.
Derek Barraza seconded.
Motion passed unanimously.

Derek Barraza advised that he would do some research on Tournament financials and come back at a later date with more details.

John Weinerth will have board reports emailed to the Board of Director prior to the meeting, and they will also be posted on SharePoint as we have been doing. SharePoint will also be utilized to streamline league and tournament approvals as has been successfully done in the past.

Chris Gallup discussed that communication between office staff and District Commissions needs to improve.

John Weinerth made some suggestions for the NCAA finals as to how Cal South can help promote the event. Per Derek Barraza we should not tie our hands to do special events.

Discussion took place on CORIS issues; per John Weinerth, there are a series of requirements as listed on the application to be a league in good standing and it is stated that the responsibility falls on the leagues to keep this active and current.

Per John Mullen, the procedures are good; however if items happen the DC's should know that something is being implemented. Procedures will be put together on what to do with leagues in bad standings for the future. Derek Barraza discussed policy to suspend or block a league from CORIS. Derek Barraza and Chris Gallup will outline future "League in Bad Standing" criteria at the April Meeting for Board review.

In terms of the agenda, we need to manage the 48 hour rule properly. Items must be submitted by Wednesday night to Johnnie Garza. Per Johnnie Garza, an emergency situation procedure should be set up. There must be Board approval to add new business to the agenda. Ken Goldman noted that our current agenda template states that the agenda needs to be finalized 48 hours in advance of the meeting and we should adhere to that as a starting point.

Per Chris Gallup, old business needs to be carried forward each month on the agenda.

John Weinerth we will get our Board reports out 1 ½ weeks prior to the meeting, so if questions need to be addressed the BOD can contact the CEO, committee member or manager for further information.

Johnnie Garza advised that for speakers, protocols will be set up so the person requesting speaking time needs to go to him with information prior to the meeting.

Ken Goldman strongly opposes having any sort of informal meetings prior to the Board Meeting.

Motion #11 John Mullen moved to approve leagues 0211 Del Mar Carmel Valley and 0212 Encinitas Soccer League.
Derek Barraza seconded.
Motion passed unanimously.

Motion #12 Chris Gallup moved to approve league 0104 Coronado Youth Soccer League.
Derek Barraza seconded.
Motion passed unanimously.

Motion #13 Sue Abadie moved to approve leagues 0311 NHB Futbol Club, 0376 10-Soccer Club, and 0377 Orange County Revolution.
Derek Barraza seconded.
Motion passed unanimously.

Motion #14 Derek Barraza moved to approve leagues 0400 La Futbol (Circuit & League) and 0486 South Western Youth Soccer Club.
Dave DeLeon seconded.
Motion passed unanimously.

Motion #15 Derek Barraza moved to approve the Hawaiian Gardens Adult League.
Sue Abadie seconded.
Motion passed unanimously.

Motion #16 Ann Shoemake moved to approve league 0632 O.F.C. Legends.

Derek Barraza seconded.
Motion passed unanimously.

Motion #17 Rick Velasco moved to approve league 0730 Cambria Youth Athletic Association.
Derek Barraza seconded.
Motion passed unanimously.

Motion #18 David Deleon moved to approve C.V. Premier Soccer League (Adult).
Derek Barraza seconded.
Motion passed unanimously.

Motion #19 Chris Gallup made the motion to move to closed session to discuss PAD and Personnel issues.
John Mullen seconded.
Motion passed unanimously.

Moved to Closed session at 2:30 pm to discuss Personnel and Contractual related items.

Exited closed session at 3:20 pm.

The Board recapped progress of the meeting and established areas of focus for the April meeting.

Meeting adjourned at 3:25 pm.