



**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
October 2, 2010**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on October 2, 2010 at Corporate Office in Fullerton, CA. President and Chairman of the Board, Johnnie Garza, called the meeting to order at 9:05 p.m. A quorum was present.

Johnnie Garza, President
David DeLeon, Vice President (left 11:45 a.m.)
Roy Carlson, Vice President-Youth (left at 3:00 p.m.)
Brett Wood, Vice President-Adults (absent)
Ken Goldman, Treasurer
Lila Smith, Secretary (absent)

Chris Gallup, District 1 Commissioner
John Mullen, District 2, Commissioner
Sue Abadie, District 3 Commissioner
Derek Barraza, District 4 Commissioner
Rick McCown, District 5 Commissioner
Ann Shoemake, District 6 Commissioner
Rick Velasco, District 7, Commissioner

Also present for various parts of the meeting:

John Weinerth, Chief Executive Officer
Frank Sanford, Sanctioned Tournament Committee Chairman
Bill Lewis, Director of Sales and Marketing
Lucinda Williams, Secretariat

Public Comments: None.

Approval of Minutes

The Board noted several corrections to the draft minutes including a few wording and spelling corrections.

Motion #1 Rick Velasco moved to approve the September 19, 2010 Meeting Minutes as corrected.
Chris Gallup seconded.
Motion unanimously passed.

President's Report: Presented by Mr. Johnnie Garza. Mr. Garza reported that he has received a number of calls regarding waivers. He asked District Commissioners to provide timely feedback to those requesting waivers, regardless of waiver status.

Consent Calendar

Staff Reports

CEO Update: Presented by John Weinerth. See written report.

Mr. Weinerth highlighted an Employment Liability Practices insurance claim submittal involving a Cal South member club's termination of a coach. This club is being sued for wrongful termination by the coach. Cal South is working with our carrier and the club on this. It was noted that our members need to take a serious look at their employment practices.

An update on the Beltran liability case was provided including a declaration recently executed by Mr. Weinerth as the CEO which was included within the Board attachments. There is a motion for summary judgment being filed and the Board asked to be kept in the loop as this plays out.

Corporate Office Update: Presented by John Weinerth. See written report.

Sales & Marketing Update: Presented by John Weinerth. See written report.

Competition and Membership Development Update: Presented by John Weinerth. See written report.

League Accounts Management Update: Presented by John Weinerth. See written report.

Coaching Education and ODP Update: Presented by John Weinerth. See written report.

State Tournaments Report: Presented by John Weinerth. See written report.

Motion #2 Derek Barraza moved to accept the Staff Reports as presented.

David DeLeon seconded.

Motion unanimously passed.

Committee Reports

Sanctioned Tournaments Update: Presented by John Weinerth. See written report.

Frank Sanford reported that the District 7 Camarillo tournament has paid their late fees for their December tournament.

Mr. Sanford said there has been confusion regarding whether late fees are refundable for denied tournaments. The Board agreed that Cal South should return late fees for denied tournaments. Mr. Weinerth suggested that the Tournament Committee update the policy within the Tournament Manual regarding refundable and nonrefundable administrative fees.

Sue Abadie expressed concern that tournaments do not submit the required reports. Mr. Sanford said staff has begun following up on the reports and will hold the tournaments accountable. Mr. Weinerth will have staff include an updated report for the Board's review going forward

State Referee Committee Update: Presented by John Weinerth. See written report.

Mr. Weinerth reported that the State Director of Instruction has resigned. He will discuss the replacement for this position with George Noujaim and quickly fill the position.

TOPSoccer Update: Presented by John Weinerth. See written report.

Risk Management Update: Presented by John Weinerth. See written report.

Protests, Appeals, Discipline Update: Presented by John Weinerth. See written report.

Motion #3 Chris Gallup moved to accept the Committee Reports.

Roy Carlson seconded.

Motion unanimously passed.

Recurring Monthly Business

Youth League Approvals

None.

Adult League Approvals

Motion #4 Rick Velasco moved to approve the Adult Leagues as approved in SharePoint.

John Mullen seconded.

Motion unanimously passed.

Sanctioned Tournament Approvals

Motion #5 Chris Gallup moved to approve the Sanctioned Tournament approvals in SharePoint.

Rick Velasco seconded.

Motion unanimously passed.

Closed Session: *(item taken out of order)*

Motion #6 John Mullen moved to enter Closed Session at 9:40 a.m.
Chris Gallup seconded.
Motion unanimously passed.

The Board entered Closed Session at 9:40 a.m. to discuss Personnel issues.

Motion #7 Rick Velasco moved to exit Closed Session at 11:45 a.m.
John Mullen seconded.
Motion unanimously passed.

Motion #8 Chris Gallup moved to ratify the decision made in Closed Session.
Derek Barraza seconded.
Motion unanimously passed.

(David DeLeon left the meeting at 11:45 a.m.)

Old Business Items

SNE 2011 Discussion & BOD Direction *(item taken out of order)*

Bill Lewis reported that Cal South has selected an applicant for the Marketing Director position and will proceed with presenting the applicant a job offer.

Mr. Lewis said Soccer Nation Expo 2011 will occur in Long Beach in February 2011. Cal South is looking for ways to cut expenses and/or increase revenues and considered charging admission for the event. Increasing vendors would also increase costs, so that is not a viable option for cost savings.

Mr. Lewis shared financial projections for various admission pricing scenarios. John Mullen asked if staff had considered the lower attendance that would likely occur if charging admission. Mr. Lewis said he anticipated one half of the current attendance in his projections. John Weinerth noted that the budget adopted by the Board last month assumed Cal South would charge admission for SNE 2011.

Motion #9 Ken Goldman moved to not charge admission for the SNE event and direct staff to find other funding sources for SNE 2011 and report back to the Board at the next meeting.
Roy Carlson seconded.
Motion unanimously passed.

Mr. Weinerth estimated staff would need to locate approximately \$32,000 to replace the anticipated admission revenues. Ken Goldman said he thought the admission should remain free to ensure attendance satisfies vendors and sponsors. It was agreed that the Finance Committee would present a formal recommendation to the Board as to how we will make up this shortfall and ensure the approved fiscal budget remains balanced.

Bylaw Definitions

Mr. Weinerth and the Board clarified definitions for various terms for inclusion in the Bylaws.

Finalize Bylaw Review

Mr. Weinerth and the Board reviewed items requiring clarification or further discussion in the draft Bylaws.

(Roy Carlson left the meeting at 3:00 p.m.)

Staff will incorporate the Board's comments into a final draft for review at the November Board meeting.

The Board discussed the timeline for adoption of the new Bylaws. Mr. Weinerth will confirm the adoption process with the attorney and report back to the Board.

Field Foundation Chairman Recommendations

Mr. Weinerth reported that Paul Doty has resigned as the Field Foundation Chair. He understands that Vince Mirabella plans to step down as director. Mike Connerley and Alan Whitman have not told Mr. Weinerth whether they plan to continue on the Foundation.

The Board noted that they need to fill the Chair position as soon as possible. Ken Goldman suggested the chair have experience with local government.

Johnnie Garza said the Foundation needs to find new ways to generate revenue and have less dependence on Cal South for subsidies. The Chair will need experience in obtaining sponsorships and other grant funds. The Board will need to review the Foundation's Bylaws once they have appointed the Chair and Directors.

Motion #10 Ken Goldman moved offer the Chairmanship of the Field Foundation to David DeLeon effective November 1, 2010.

John Mullen seconded.

Motion unanimously passed.

Mr. Garza will make the offer to Mr. DeLeon.

Chris Gallup asked what the Board envisions as the makeup of the Field Foundation Board. Ken Goldman suggested that the new Chair should make a recommendation to the Cal South Board.

Mr. Garza will discuss whether the Cal South President or a designee should sit on the Field Foundation Board with Mr. DeLeon.

Automation of Release and Transfers

Item tabled.

New Business Items:

New Reimbursement Form Walkthrough

Item completed.

Out of State Referees and Risk Management

Chris Gallup asked if Cal South should Risk Manage referees working league games regardless of their state of origin.

Motion #11 Chris Gallup moved to expand the current Referee Risk Management policy to require Cal South to Risk Manage out of state referees working league games.

Ken Goldman seconded.

Motion passed with all members voting in favor except Derek Barraza who abstained.

USSF Grievance

Mr. Weinerth reported that the USSF General Counsel inquired in regard to a recent decision involving the Carrillo Family versus Canyon Hills Soccer Association (CHSA). The Carrillo family has indicated they will file a grievance through USSF. Mr. Weinerth indicated that he has not seen anything official as of yet and will keep the Board informed if in fact a grievance is filed.

Youth Player International Clearance

Item tabled.

Transfer and Waiver Discussion

Prior to entertaining any waiver appeals Mr. Garza held a brief discussion on the process as a whole and future direction consideration. It was made clear that communication from the District Commissioner's to our members

needs to improve. Mr. Garza also opined that it may be better served to have the competitive leagues themselves take this on and outline policy that best serves and maintains the integrity of their league operation.

District 4 Waiver Appeals

Derek Barraza explained that the family of Marissa Mendez, a District 4 player, is appealing her request to change teams. The exiting team does not want the player to move and has made many accommodations to ensure the player can stay with them. The family has cited varying reasons for the transfer request.

Motion #12 Chris Gallup moved to approve the appeal of the denial and allow the player to transfer teams.

John Mullen seconded.

Motion passed. AYES: Ken Goldman, Chris Gallup, John Mullen, Sue Abadie, Rick Velasco
 NOES: Ann Shoemake, Rick McCown, Derek Barraza, Johnnie Garza.

739 Late Fee Waiver / Future Rec. Registration Deadline

Rick Velasco reported that League 739 has requested a waiver of late fees as they added 159 wait list and new players between September 1 – 9, 2010.

Motion #13 Rick Velasco moved to waive late fees for League 739.

Chris Gallup seconded.

Motion passed unanimously.

BOD Meeting Wrap/Recap

Motion #14 Ken Goldman moved to adjourn the meeting

Ann Shoemake seconded.

Motion passed unanimously.

Meeting adjourned at 5:23 p.m.

League & Tournament Approvals

Adult Leagues

DISTRICT	LEAGUE NAME	NEW OR RETURNING
2	North San Diego FC	New
2	T.I.S.O. Adult League	New
7	Tri-County Soccer	Renewal

Sanctioned Tournaments

Tournament Name	Class	Ages	Location	League	Cost	Start Date	End Date
Eagles Winter Classic	I & III	U8/U9B- U14	Camarillo	Eagles SC	U8/U9B-U10 \$450 U11-U14 \$500	1/22/2011	1/23/2011