



**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
April 3, 2011**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on April 3, 2011 at San Francisco Hilton in Burlingame, CA. President and Chairman of the Board, Johnnie Garza, called the meeting to order at **9:09 am**. A quorum was present.

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| <input checked="" type="checkbox"/> Johnnie Garza, President | <input checked="" type="checkbox"/> Mark Flahan, District 1 Commissioner |
| <input checked="" type="checkbox"/> Derek Barraza, Vice President | <input checked="" type="checkbox"/> John Mullen, District 2, Commissioner |
| <input checked="" type="checkbox"/> Roy Carlson, Vice President-Youth | <input checked="" type="checkbox"/> Sue Abadie, District 3 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer | <input checked="" type="checkbox"/> Sharon Kornfield, District 4 Commissioner |
| <input checked="" type="checkbox"/> Lila Smith, Secretary | <input checked="" type="checkbox"/> Rick McCown, District 5 Commissioner |
| | <input checked="" type="checkbox"/> Ann Shoemake, District 6, Commissioner |
| | <input checked="" type="checkbox"/> Rick Velasco, District 7, Commissioner |

Also present for various parts of the meeting:

- John Weinerth, Chief Executive Officer**
- Bill Lewis, Director of Sales and Marketing**
- David Lamb, Director of State Tournaments**
- Luis Salcedo, Director of Competition and Membership Development**
- Frank Sanford, Chair of Sanctioned Tournaments Committee**

Motion #1 Mark Flahan moved to approve the March minutes with noted changes.
Rick Velasco seconded.
Motion unanimously passed.

Motion #2 Sharon Kornfield made the motion to amend the approved minutes as follows:
Old Business removes Bullet #3 and bullet #8 2nd sentences. Also under Committees Johnnie Garza is chair of Personnel committee and Ken Goldman is on that committee.
Roy Carlson seconded.
Motion unanimously passed.

President's Report: Presented by Mr. Johnnie Garza. Discussed the balancing of the US Youth Region IV budget. The committee chairs have been asked by Jolene Nielsen, Region IV Director, to cut their respective budgets. As discussed yesterday at the joint Cal South/Cal North meeting there will be cuts within the Olympic Development Program has been discussed. Mr. Garza would like Board members to consider any suggestions and bring them forward. Mr. Garza saw an email from Mark Skeen, ADG President, on the potential of a national interface being accessible to U.S. Youth, which seemed very interesting. John Weinerth will be meeting with Mark Skeen in a couple of weeks to get more information. Per Dave Lamb, currently our teams that win State Cup must go into a database to manually input their team information.

Johnnie Garza was unable to attend the Presidio meeting but is looking to meet with the Presidio representatives the week of April 11th. Steve Hoffman's report has advised which states will be attending the May 27th event at Ventura College. Johnnie would like the board to be present at the event. Mr. Garza felt the Cal South/Cal North meeting went pretty well; some of the work groups accomplished a lot. Beginning next month Staff reports will be included in our packet but will no longer be on our agenda.

CEO Report: Presented by John Weinerth. See written report. Per John Weinerth the week of April 11th, he will be in Atlanta meeting with our insurance representatives to discuss policy renewal and insurance options going forward. He has met with Arthur Rieman, Attorney at the Law Firm for Non-Profits, on providing help to our Affiliate Members with their bylaws. We will look to provide Arthur will four solid Bylaw samples representing different Affiliate Member structures for Clubs, Recreational Leagues and Competitive Leagues. Arthur will look to package three to four Bylaw review rate options. We also discussed a few member centric informational webinars to help answer bylaw related questions and explain future package options LFNP could provide. Arthur is aware and sensitive to the fact that we would like to see our members accomplish an affordable Bylaw review. Affiliate Member

Corporate Office Report: Presented by John Weinerth. See written report.

Sales & Marketing Report: Presented by Bill Lewis. See written report.

Competition and Membership Development Report: Presented by John Weinerth. See written report.

League Accounts Management Report: Presented by John Weinerth. See written report. Discussion took place on how we need to better manage collection from Affiliate Member s that owes money. We need to get a policy in place on good standing, notification and the appeal process.

Coaching Education and ODP Report: Presented by John Weinerth. See written report.

State Tournaments Report: Presented by Dave Lamb. See written report.

Sanctioned Tournaments Report: Presented by John Weinerth. See written report.

State Referee Committee Report: Presented by John Weinerth. See written report. Ken Goldman asked for information on the Referees applications and Risk Management report. We will have George Noujaim provide an update on risk management compliance and the process being pushed out and employed by the network of assignors in next month's report.

TOPSoccer Report: Presented by John Weinerth. See written report.

Protests, Appeals, Discipline Report: Presented by John Weinerth. See written report.

Motion #3 Roy Carlson made the motion to approve the reports as submitted.
Rick Velasco seconded.
Motion unanimously passed.

Recurring Monthly Business:

Motion #4 Derek Barraza made the motion to go into closed session.
Mark Flahan seconded.
Motion unanimously passed.

Entered closed session at 10:23 am to discuss strategic planning.

Exited closed session at 11:26 am.

Ann Shoemake brought up an issue with some of her Affiliate Member s being advised that they could not be approved due to relatives being on the board. She also asked for clarification on why an affiliate is showing on the approval list, however the application was incomplete.

Per Johnnie Garza, to sum up the procedural issue on Affiliate Member application sanctioning, if the Affiliate Member does not have a physical or scanned copy of the letter of determination for non-profit status yet they are listed as active on Guidestar and meet all other requirements, they will be eligible for approval. Staff will guide and assist to locate the appropriate resources.

Youth League Approvals:

Motion #5- Mark Flahan made the motion to approve the leagues approved in SharePoint.
Rick Velasco seconded.
Motion unanimously passed.

Motion #6 Rick Velasco made the motion to conditionally approve Atascadero Youth Soccer league pending receipt of determination letter.
Sharon Kornfield seconded.
Motion unanimously passed.

Motion #7 Mark Flahan made the motion to conditionally approve San Diego Futbol Academy. He would like clarification of a few items.
Ken Goldman seconded.
Motion unanimously passed.

Adult League Approvals: None in the month of March.

Sanctioned Tournament Approvals: None in the month of March.

Old Business Items:

RTF BOD Committee Recommendations (11-02-001)::

Reset/Establish Cal South Standing & Advisory Committees for 2011 (11-02-004):

- Executive Committee
- Finance Committee
- Audit Committee
- Risk Management Committee
- HR/Personnel Committee
- Protest, Appeals & Discipline Committee
- Bylaws, Rules & Regulations Committee
- Nominations, Election & Credentials Committee
- TopSoccer Committee
- Sanctioned Tournaments Committee
- State Tournaments Committee
- Technical Coaching Committee
- State Referee Committee
- HOF Committee (Hall of Fame Committee)

Per Johnnie Garza, he will work with the committee chair to clarify what each committee needs to get done. The goal is come back next month with what the committee is and their purpose statement.

Motion # 8- Mark Flahan made the motion to remove John Mullen from the Audit Committee.
Sharon Kornfield seconded.
Motion unanimously passed.

Motion #9 Derek Barraza made the motion to appoint Lila Smith to the Audit Committee.
Sharon Kornfield seconded.
Motion unanimously passed.

Annual Conflict & Non-disclosure statements (11-02-003):

Update from John Weinerth on outstanding items and Board forms currently not on file.

Board Credit Card proposal/Analysis of DC Funds (11-03-005):

Johnnie Garza discussed each board member having a credit card. For DC's they currently have a DC credit card. Does board want to pursue? Derek Barraza and Rick Velasco are looking into putting together a policy. Discussion is deferred until next month.

CSP: Transfer/Waiver Procedure (11-003-014):

Deferred and to be finalized next month.

Adult League Outreach (11-03-015):

Taken care of last month.

Board Pics/Bio's/info (11-03-016):

All Board members need to send their photos and bios to Bill Lewis.

CSF: Travel Policy (11-03-019):

Deferred until next month, as Rick Velasco and Derek Barraza will have something put together for next month's meeting.

Due to timeframe, the office will send out a list of all of the events for the remainder of the calendar year to Johnnie Garza and with work with the rest of the Board.

New Business Items:

Cal South/Cal North Joint Meeting (11-03-021):

Per Johnnie Garza, we need to determine what our objectives are for our joint efforts to move forward on the following:

Elite Player ID & Development

We need to explore other ideas first before moving forward on this piece.

State Playing League

Item was deferred due to other items currently on our plates.

Marketing

We brainstormed ideas around branding, marketing and recreational tournament. **Recreational Membership**

Tournaments

Frank Sanford gave some insight on his conversations with Cal North on this topic. At this point we need to focus on our state tournaments. Frank was tasked to put together a proposal on having Cal North included in our tournament guide.

Cal South Phone/BB Accounts (11-03-022):

John Weinerth will look into a corporate phone fleet plan that would include coverage for the entire Board of Directors.

Transfer Waiver Request (11-03-023):

Christopher Hernandez(District 2) played on BU14 Matrix (Cal South) and was contacted to play BU15 for State Cup team by Vista. (Registered to wrong age group, Paul Doty has suspended all coaches from Matrix team until hearing). Per Dave Lamb due to circumstances we would need to review the situation before he could be eligible. Per Dave Lamb any team that has broken a rule is ineligible to apply for State Cup.

Presidents Cup Regionals (11-03-024):

Per John Weinerth, Dave Lamb submitted payment approval for entry fees including Wild cards for both Far West Regionals and Presidents Cup. This payment includes entry fee and parking related costs for all teams attending from Cal South. These fees are costly and do not include any non-State or National Cup related wild cards at this point which will be brought before the Board for consideration at a later time.

Southern California Developmental Soccer League SL (11-03-025):

Motion #10 Ken Goldman made the motion to approve Southern California Developmental Soccer League. John Mullen seconded. Motion unanimously passed.

We will have a conference call the week of April 18th and the May board meeting on Friday, May13th at 3:00 pm. Saturday May 14th the board will attend the College Showcase. The June board meeting will be June 4th unless there is room availability in Ventura during PCI (meeting on Sunday May 29th).

Motion #11 Ken Goldman made the motion to adjourn. Rick Velasco seconded. Motion unanimously passed.

Meeting adjourned at 2:03 pm.