



**MINUTES OF THE REGULAR MEETING  
OF THE BOARD OF DIRECTORS  
April 19, 2014**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on April 19, 2014 at the Cal South State Office in Placentia, CA. President and Chairman of the Board, Derek Barraza, called the meeting to order at 9:09 a.m. A quorum was present.

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| <input checked="" type="checkbox"/> Derek Barraza, President                      | <input checked="" type="checkbox"/> Mark Flahan, District 1 Commissioner   |
| <input checked="" type="checkbox"/> Vacant, Executive Vice President              | <input checked="" type="checkbox"/> Luca Pacelli, District 2, Commissioner |
| <input checked="" type="checkbox"/> Roy Carlson, Vice President-Youth             | <input checked="" type="checkbox"/> Sue Abadie, District 3 Commissioner    |
| <input checked="" type="checkbox"/> Brett Wood, Vice President-Adults (called in) | <input type="checkbox"/> Sharon Kornfield, District 4 Commissioner         |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer                        | <input checked="" type="checkbox"/> Cindy Quan, District 5 Commissioner    |
| <input checked="" type="checkbox"/> Lila Smith, Secretary                         | <input checked="" type="checkbox"/> Jack Larkin, District 6, Commissioner  |
|   | <input checked="" type="checkbox"/> Rick Velasco, District 7, Commissioner |

Also present for various parts of the meeting:

- John Weinerth, Chief Executive Officer
- Steve Hoffman, Director of Coaching and Player Development
- Bill Lewis-Director of Marketing
- Luis Salcedo-Director of Membership Development
- Toni DeCarlo-Presidio representative
- Steve Marquez- Director of Registration
- Adrian Marquez-Office Manager
- Bob Turner-Presidio Soccer- President
- Pam Bickel-Kickin' it Challenge
- Beatrice Cubitt-Kickin' it Challenge
- George Noujaim Referee
- Rebecca Nelson-Hr and Bookkeeper
- Denyce Cooper-DLC Inc.
- Christie Paulson-Assistant DC

### **Public Comments**

No Comments

### **President's Report**

Derek Barraza advised that he will share his vision with the board. He has a lot to report. Derek Barraza and John Weinerth attended the US Youth Soccer Presidents' Summit in Dallas some of main take a ways were:

- By-law changes important as current ones need to be updated
- Want to change governance to over site
- Derek Barraza and John Weinerth were asked to take leadership roles during the conference at breakout sessions
- Vision-member services is #1 product in organization
- Board started as a Mom & Pop shop there are customer service lessons to be learned from small states
- Strategic Board has evolved
- Focus is now on 3-10 years out, need to focus on the future
- In future will be more tactical

## **CEO Report**

John Weinerth gave an overview of his report. 2014-15 Insurance renewal is underway, hopes to have applications completed by May 1, 2014 deadline with estimated binding date of July 15, 2014 due to certificate requests. Terry Michelitch will be at the May board meeting to discuss Insurance.

Roy Carlson thanked Sue Abadie, Cindy Quan and Steve Marquez for all the work on the State Cup appeals.

Derek Barraza acknowledged Roy Carlson for all the long hours he put into the State Cup appeals.

## **CONSENT CALENDAR**

Motion #1: Rick Velasco moved to approve the consent calendar  
Sue Abadie seconded.  
Motion unanimously carried.

Luca Pacelli asked if there was a list of all the tournaments taking place. Per John Weinerth will have this circulated

Rick Velasco thanked Adrian Marquez as the financials updates and frequency of updates is better.

Motion #2 Luca Pacelli moved to approve the March minutes with corrections  
Sue Abadie seconded.  
Motion unanimously carried

Mark Flahan advised that he had 3 tournaments not on the tournament approval list

Derek Barraza introduced Pam Bickel, Beatrice Cubitt and Toni DeCarlo- Kickin' it Challenge Committee. Pam Bickel gave an overview of the tournament which is in its third year. First year it raised \$20,000 with the 2<sup>nd</sup> year growing to \$40,000. All proceeds are donated to the Susan G. Komen Foundation.

The committee was at our meeting to request waiving of some of the administrative fees.

Motion #3 Mark Flahan motioned to waive ODP, Registration and Advertising fees for Kickin' it Challenge  
Cindy Quan seconded.  
Motion unanimously carried

John Weinerth will put together a partnership agreement/Memorandum of Understanding with Kickin' it Challenge for use of equipment.

Motion #4 Mark Flahan motioned for Cal South to purchase 10 flags, table covers and a canopy  
Roy Carlson seconded.  
Motion unanimously carried

Cindy Quan gave us an update on Adrian Grajeda, the little boy who lost his leg after being hit by a car. Adrian Grajeda is back on the soccer field. Ken Goldman and John Weinerth advised that our charter does not allow us to donate money to persons.

Derek Barraza gave an overview of the Executive Vice President appointment; he spoke to all the candidates that expressed interest in the position. Derek Barraza recommended to the board that Roy Carlson be appointed as Executive Vice President.

Motion #5 Luca Pacelli motioned to appoint Roy Carlson as Executive Vice President  
Sue Abadie seconded.  
Motion unanimously carried

Roy Carlson advised that he resigns as Vice President of Youth.

Derek Barraza advised that we now needed to appoint a Vice President of Youth. Derek Barraza recommended Rick Velasco as Vice President of Youth.

Motion #6 Jack Larkin moved to appoint Rick Velasco as Vice President of Youth  
Mark Flahan seconded.  
Motion unanimously carried

Rick Velasco advised that he resigns as District 7 Commissioner and would recommend to appoint Christie Paulson as District 7 Commissioner.

Christie Paulson gave the board an overview of what her current roles within Cal South are and what she currently does for District 7.

Motion #7 Rick Velasco moved to appoint Christie Paulson as District 7 Commissioner  
Jack Larkin seconded.  
Motion unanimously carried

Christie Paulson will need to need to resign from any associations that pose a conflict in her new position. The board advised that the transitions from her role as registrar by July 1, 2014.

Derek Barraza congratulated the 3 new positions

Motion #8 Mark Flahan moved to move into Executive Session at 10:36 am  
Roy Carlson seconded.  
Motion unanimously carried

Out of Executive Session at 12:26 pm

Motion #9 Roy Carlson moved to ratify the actions taken in Executive Session  
Ken Goldman seconded.  
Motion unanimously carried

Steve Hoffman gave an overview of the CRL Recommendations. The steering committee met and reduced the fee from \$2,500 to \$1,325(teams will pay their own referee fees) per team.

Motion #10 Ken Goldman moved to approve the CRL Recommendations  
Roy Carlson seconded.  
Motion unanimously carried

Derek Barraza and John Weinerth met with International Sports vendor that will produce the materials for the Leadership Academy. Derek Barraza would like to move forward on getting this started.

Motion #11 Roy Carlson moved to authorize expenditures up to \$5,000 to produce the curriculum  
Rick Velasco seconded.  
Motion passed, Ken Goldman abstained

Motion #12 Roy Carlson moved to approve the change in the concussion rule for State and National Cup as presented by Luca Pacelli  
Jack Larkin seconded.  
Motion unanimously carried

Roy Carlson gave an overview of conversations he has had with Doug Andreas of Cal North on concussion.

Risk Management committee has been in discussions on how to better protect our players.

John Weinerth gave a quick overview on the QSR.

Ken Goldman thanked John Weinerth and staff for putting together the QSR report. Thought it was very valuable.

Cal North has invited Cal South Board to a lunch being held on June 14<sup>th</sup> during Presidents Cup in Morgan Hill.

Derek Barraza will set proposed dates for meeting for the rest of 2014

George Noujaim advised that referee will be donating their time for the Kickin' it Challenge.

Luca Pacelli advised if there was a priority of Cal South events for referee assignments.

George Noujaim advised that there is no policy for referees as they pick where they go. Referee assignors are responsible for assigning referees to Cal South events.

Motion #13 Sue Abadie moved to adjourn  
Jack Larkin seconded.  
Motion unanimously carried

Meeting adjourned at 1::20 pm