



**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
March 9, 2014**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on March 9, 2014 at the Cal South State Office in Placentia, CA. President and Chairman of the Board, Derek Barraza, called the meeting to order at 9:02 a.m. A quorum was present.

- | | |
|-----------------------------------------------------------------------|-------------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> Derek Barraza, President | <input checked="" type="checkbox"/> Mark Flahan, District 1 Commissioner |
| <input checked="" type="checkbox"/> Vacant, Executive Vice President | <input checked="" type="checkbox"/> Luca Pacelli, District 2, Commissioner |
| <input checked="" type="checkbox"/> Roy Carlson, Vice President-Youth | <input checked="" type="checkbox"/> Sue Abadie, District 3 Commissioner |
| <input type="checkbox"/> Brett Wood, Vice President-Adults | <input checked="" type="checkbox"/> Sharon Kornfield, District 4 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer | <input checked="" type="checkbox"/> Cindy Quan, District 5 Commissioner |
| <input checked="" type="checkbox"/> Lila Smith, Secretary | <input checked="" type="checkbox"/> Jack Larkin, District 6, Commissioner |
| | <input checked="" type="checkbox"/> Rick Velasco, District 7, Commissioner |

Also present for various parts of the meeting:

- John Weinerth, Chief Executive Officer
- Steve Hoffman, Director of Coaching and Player Development
- Luis Salcedo-Director of Membership Development
- Toni DeCarlo-Presidio representative
- Jeff Dyrek-Director of Tournaments & Competition
- Paul Doty-Protest, Appeal and Discipline Committee Chair
- Cindy Barraza-Visitor
- Adrian Marquez-Office Manager
- Bob Turner-Presidio Soccer- President
- Sandy Castillo-TOPSoccer Chair
- Humberto Jara-Inter-America Soccer (arrived at 2:45pm)

Public Comments

Toni DeCarlo advised that the Kickin' It Challenge is growing as they have been asked to help North Carolina with their first tournament to be held the weekend of May 17th.

President's Report

Derek Barraza advised it has been 3 busy weeks on the job as President; has had a lot of emails and has attended:

- Cal North meeting/dinner awards-very friendly and family oriented. Lots of time on presenting events, as they value being connected.
- US Soccer Federation AGM-Brett sent recap of his meeting to the Board. Lots of meetings, Youth Councils; ODP and Diversity meetings. As for ODP, kids are being invited and states are being asked to collect money & remit to Region. Cal South will not be a collections agency. Urban Soccer meeting will be held 1st week in May in Washington DC. (Proposal on Sharepoint from Cal South Leadership).

USSF AGM report:

- Roy Carlson reported on Adult meetings he attended. Advised we could benefit from more attendance in the 19-23 age groups. We need to create something to keep them. This is transition period for them to move into Adults. Need to teach them how to be administrators. Attended Region IV Youth meeting-what is Purpose of ODP? Want to focus on Identification Clubs to develop, we are there to identify and move up the pipeline.

Disappointed as there is no real focus on what ODP stands for and where it should go. Another item discussed were Bylaw changes on governance for future. Does not think US Youth is ready for changes, Sunil Gulati has been re-elected for another term. Good international position.

- Derek Barraza discussed the meeting with Jim Cosgrove, where John Mullen was asked to stay and finish the work that he was involved in, John attended on behalf of US Youth Soccer.
- John Weinerth reported on ODP as is represented in Region IV. No longer is it play to pay.
- Luca Pacelli and John Weinerth attended USSF BOD Meeting where Jürgen Klinsmann spoke. Klinsmann's report spent a lot of time on the 18-23 year old players. He announced that Bradenton will be extended to include 18 year olds. Klinsmann discussed how players go from intensive training 6 days a week, leave academy then regression takes place which is what feeds into college soccer. Will see a bigger push for higher level coaching education.
- Luca Pacelli advised the USSF Board meeting was interesting. Klinsmann discussed the lack of focus for professional soccer players, and the fact that youth soccer is geared towards getting players into college. Need to start focusing on developing Professional players as United States spends a lot of time and money on players but loses does not have a program focused on developing the pro soccer player that can play on professional teams around the world. Need to put kids in Academy like in Europe. Klinsmann measured the United States by how many players we have in the Champions league. College games are a hindrance to the Professional leagues.
- Derek Barraza advised the leadership academy proposal lines up with Klinsmann. Sunil Gulati advised he has no problem funding this program.

CONSENT CALENDAR

Motion #1: Roy Carlson moved to approve the Minutes of ABM with corrections
Rick Velasco seconded.
Motion carried. Ken Goldman abstained.

CEO Report

John Weinerth advised that nondisclosure statements need to be updated. LA Galaxy ticket tracker has been placed in Sharepoint. Please review and advise if any interest in attending any games. CPRS Convention (Ontario) attended SCMAF reception. Advised the futsal initiative is catching on since Cities have tennis courts currently not being used. John Weinerth discussed the progress on the Pro+ Camp, more info to follow.

Discussion on the Executive Vice President Role- bylaws allows for special election or appointment. Last two EVP's were appointed. Derek Barraza has spoken to individuals. Discussion on how to appoint ensued, Sharon thought we should follow procedures on how to appoint. Luca Pacelli commented that he thought it was great that we had someone like Paul Doty that was willing to step in. Ken Goldman advised he was uncomfortable with appointment today as membership has not been given a chance to voice their opinion. Jack Larkin advised he was not sure an election at this point will be good as members were upset at the process.

Roy Carlson advised he would be willing to step in role if needed at this point Rick Velasco advised the Board that he has the ability to fill the vacancy.

Motion #2- Sue Abadie motioned to go into Executive Session at 9:52 am.
Jack Larkin seconded
Motion unanimously carried.

Out of Executive Session at 10:11 am

Motion #3- Sharon Kornfield motioned that we enter into a period of seeking candidates from Membership and Board to fill the position of Executive Vice President for remainder of term.

Cindy Quan seconded
Motion unanimously carried

Luca Pacelli advised that we should put a time limit to a couple of weeks and not extend more than 30 day assignments.

Motion #4- Sue Abadie motioned to approve Committee assignments as adjusted.

Rick Velasco seconded
Motion carried. Roy Carlson, Sharon Kornfield and Rick Velasco opposed

Rick Velasco advised the President should not chair committees.

Staff liaison will be added to each committee.

Discussion on coach licensing requirement. USYS does not mandate licensing.

We are the third largest Adult Soccer State Association, looking to grow to #1 by next year.

Derek Barraza will work with Task force to create a charter, scope, annual goals and timeline.

Sandy Castillo advised she is looking to do a Soccerfest in each district. She found Long Beach Youth and Temecula Valley ran programs, but did not register in the Cal South registration system.

Discussed the following:

- Business Systems
- Operational Audit
- HR Support
- Referee Risk Management/Budget Review
- Data Processing & Security Review.

With respect to an Operational Audit and the use of outside consultant Roy Carlson advised that we need to be specific about the scope of consultant. Keep narrow scope and then we can determine if we need to change. Sharon Kornfield and Mark Flahan advised it should be an outside vendor.

Derek Barraza advised seeking independent firm that provides HR consulting to oversee the HR needs of Cal South.

Roy Carlson asked Derek what his plan/vision is for the next 2 years, this way the BOD can help Derek be successful. Derek will send us info, his energy is clear as it is about members and we need improvements in service. Need to improve the quality of processes and continued improvements in services.

Rick Velasco advised the Policy Manual updates currently not in Sharepoint, but will be there later today. There are 2 parts, (1) Roles and Responsibilities and (2) Governance. Derek Barraza would like to see final draft and timeline for presentation to the Board.

Luca Pacelli and Ken Goldman are working on Code of Ethics, will get common document to Rick for his committee.

Luca Pacelli advised we need to put together a training packet for new BOD members.

Sharon Kornfield advised that we should have a program for Board members to understand the Governance responsibilities.

Per Rick Velasco he will have this wrapped up by end of May.

CRL Recommendation

John Weinerth gave an overview of last year and recommendations for next year. Derek Barraza advised he was not ready to entertain motion to approve. Luca Pacelli advised we need to make sure there is no overlap with gaming circuits.

Bob Turner advised it was a great idea if you involve the gaming leagues, dissatisfaction within gaming circuits, getting away from showcase.

Steve Hoffman advised we need to understand that it came together in 45 days. Biggest problem was Cal North; rescheduling of games. Need to do a better job. Sue Abadie advises if they pay then we need to work with them.

Roy Carlson advised we need to recognize the benefits of the league, the amazing job to pull the league together in 45 days. Need to applaud the persons that helped get the league going.

Derek Barraza advised need cooperation from gaming leagues in the scheduling process

Luca Pacelli suggested reviewing the format of the League and looking for other options besides playing a 10 game League between Cal South teams that play each other in other Gaming circuits during the year.

Steve Hoffman mentioned that the teams that win will get money to play in Regionals.

Cindy Quan asked John Weinerth if he was asking for a Board motion. It was mentioned that the league will probably not be profitable this year.

Motion #5- Cindy Quan motioned to enter closed session at 12:55pm.

Jack Larkin seconded

Motion unanimously carried.

Out of Executive session at 1:15pm.

Jeff Dyrek and Steve Hoffman discussed the DMS11 team removed from CRL. Derek Barraza asked for info on how the decision was arrived at. An overview of what transpired was given to the board.

Motion #6- Ken Goldman motioned to reinstate the DMS11 team as an U18 team in CRL.

Rick Velasco seconded

Motion unanimously carried

Motion #7- Mark Flahan motioned to enter Executive session at 1:31 pm.

Cindy Quan seconded

Motion unanimously carried

Out of Executive session at 1:50pm.

Motion #8- Ken Goldman motioned to ratify decisions from Executive Session
Roy Carlson seconded
Motion unanimously carried

Derek Barraza discussed the leadership academy. Sunil Gulati has advised there is money available for program. Washington, New York and Wisconsin are looking to partner and share startup costs.

Rick Velasco sees this as a great program. Get more clarification on actual fees and a reference list,

John Weinerth-staff action plan was uploaded in Sharepoint, Soccer Nation recap and future consideration, does event continue to be good for Cal South.

Survey for Soccer Nation to be sent to the Board and Staff for completion.

Operational Audit:

- Dan Makos from Singer Lewak discussed special projects and presented his proposal on what he can offer us.
- Per Derek Barraza our main objective is to review and see if we align with our Mission Statement, Vision and Values.
- Discussion on Dan Makos presentation.

Derek Barraza asked that we review 2014-15 Project List and provide feedback on priorities.

Humberto Jara, Inter-America Soccer led a discussion about the late fee of \$4 per player for Recreational players that decide to register after September deadline.

Roy Carlson commented that focus needs to be on members and customer service. Ken Goldman and Mark Flahan commented on the \$4 late fee history and application.

John Weinerth outlined why we placed the fee, there has been a drastic drop in late registrations.

Motion #9- Cindy Quan motioned to eliminate the \$4 late fee as of April 1, 2014.
Luca Pacelli seconded
Motion carried. Roy Carlson opposed

Discussion on LA Futbol Circuit, Luis Salcedo gave us the history of the circuit. Good program seemed to have lived its life cycle. Recommendation is to dissolve the LA Futbol Circuit and maybe assist the teams with costs to play in other leagues. This will be on a case to case basis.

Motion #10- Ken Goldman moved to not continue LA Futbol Circuit and come up with a mechanism to help transition teams.
Jack Larkin seconded
Motion unanimously carried

Derek Barraza asked that we look at Events calendar and advise which events we each want to attend.

Next Board meeting will be held on April 19th and future meeting dates are May 17th and July 19th.

District 7 will present a Cal South Symposium June 28th, 2014 in Santa Maria, CA.

Motion #11- Mark Flahan made the motion to Adjourn at 4:18 pm
Sue Abadie seconded
Motion unanimously carried

Meeting adjourned at 4:18 pm