



**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
May 17, 2014**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on May 17, 2014 at the Cal South State Office in Placentia, CA. President and Chairman of the Board, Derek Barraza, called the meeting to order at 9:00 a.m. A quorum was present.

- | | |
|--|--|
| <input checked="" type="checkbox"/> Derek Barraza, President | <input checked="" type="checkbox"/> Mark Flahan, District 1 Commissioner |
| <input checked="" type="checkbox"/> Roy Carlson Executive Vice President (called in) | <input checked="" type="checkbox"/> Luca Pacelli, District 2, Commissioner |
| <input type="checkbox"/> Rick Velasco, Vice President-Youth | <input checked="" type="checkbox"/> Sue Abadie, District 3 Commissioner |
| <input type="checkbox"/> Brett Wood, Vice President-Adults (called in) | <input type="checkbox"/> Sharon Kornfield, District 4 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer | <input checked="" type="checkbox"/> Cindy Quan, District 5 Commissioner |
| <input checked="" type="checkbox"/> Lila Smith, Secretary | <input checked="" type="checkbox"/> Jack Larkin, District 6, Commissioner |
| | <input checked="" type="checkbox"/> Christie Paulson, District 7, Commissioner |

Also present for various parts of the meeting:

- John Weinerth, Chief Executive Officer
- Terry Michelitch-Willis Insurance
- Dave De Leon-Cal South Foundation President
- Luis De La Cruz-District 5 Assistant DC

Public Comments

Luis De La Cruz was introduced to the board and gave us an overview of his background and involvement within Cal South.

President's Report

Derek Barraza advised he had attended the Urban Soccer event, the keynote speaker Dr. Ruby K. Payne was very inspiring. Derek Barraza suggested that we meet with the After School Allstar Program.

Ken Goldman advised that the After School Allstar Program was a previous client of his. They had moved their business to a San Diego firm.

Derek Barraza and Luca Pacelli discussed their meeting with Michael Dugan and staff from Carlsbad United. They would like to see Cal South improve State and National Cup. Currently there is a divide within our organization.

John Weinerth advised they view competition as the most important thing and want us to see what we can do to better position the clubs.

Luca Pacelli advised the concern is Cal South is doing nothing to help them be competitive. No resources to help them compete, Cal South needs to take a look at what can be done to assist.

Jack Larkin advised that we need to gather info and become more proactive.

John Weinerth advised that goals for Steve Hoffman, Vic Fodor and Craig Mues are to meet with clubs and get info on ideas to position us to be ahead of the game.

Derek Barraza attended Cindy Quan's District 5 meeting and commented that it was very well done. Cal South needs to have more meeting in Districts. Need to hold more focused Town hall district meetings.

CEO Report

John Weinerth advised his CEO report had been uploaded in SharePoint. He advised that he updated the report on membership and number of players.

John Weinerth advised he had spent a lot of time putting together the information for the renewal of Cal South's insurance program. 2014-15 Financial Workbook is currently being worked. Referee Survey has been uploaded-candidates attending courses complete survey.

EDD audit will be done next month. Has had meeting with San Bernardino Soccer Complex and Orange County Great Parks.

Have 3 new recreational instructors who will be holding 6-10 National Youth license courses this summer.

Had a meeting with L.A. Galaxy looking at holding Presidents' Summit on October 4th.

Luca Pacelli advised that he had a need for a "D" license course in San Diego.

Motion #1 Mark Flahan moved to approve the April minutes
 Sue Abadie seconded.
 Motion unanimously carried

CONSENT CALENDAR

Motion #2: Mark Flahan moved to approve the remainder of the consent calendar
 Ken Goldman seconded.
 Motion unanimously carried.

Terry Michelitch from Willis presented an update on the renewal of our insurance program. Gave the board some information on concussions and gave an overview of how insurance carriers are reacting to the recent court rulings.

Ken Goldman commented on the Travel reimbursement policy.

Motion #3 Ken Goldman moved to extend the deadline for submitting expense reports from 60 to 120 days.
 Sue Abadie seconded.
 Motion unanimously carried

Dave De Leon from Cal South Foundation gave the board an overview of the foundation and updates on recent activities. Foundation holds meeting in January, June and October.

Derek Barraza gave an update on the Operational Review. Received proposals from 3 potential candidates and is appointing a task force (Lila Smith, Derek Barraza, Roy Carlson, Jack Larkin and Ken Goldman) to review the proposals and appoint a firm.

John Weinerth understands need to conduct an operational review, however timing is a concern for his staff due to summer being the busiest time of year.

Motion #4 Luca Pacelli moved to move forward on Operational Review as soon as possible with task force recommendation.
Jack Larkin seconded.
Motion passed with Mark Flahan and Cindy Quan opposing

Luca Pacelli gave an overview of the Age verification and Birth documents retention policy. A timeline has been put together for accomplishing the implementation.

Motion #5 Luca Pacelli moved to approve timeline for implementation of Age Verification and Birth documents retention policy
Jack Larkin seconded.
Motion unanimously carried

Ken Goldman gave an overview of how the team subsidies were calculated. Thanked his task force of Sue Abadie, Luca Pacelli, Jack Larkin, and Sharon Kornfield.

Motion #6 Ken Goldman moved to accept protocol for calculations of subsidy pool and mechanics of calculation for team subsidies
Cindy Quan seconded.
Motion unanimously carried

Luca Pacelli applauded Ken Goldman for his negotiating skills on task force, as he appreciates that Ken Goldman brings out both sides.

Derek Barraza thanked Ken Goldman for all the hard work and leading the task force.

Sue Abadie gave an overview of the Release and Transfer task force meeting. She advised the items of concern:

- Clubs do not want \$25 intraclub transfers
- Allow registrar to immediate transfer
- Cal South Roster freeze leave as is
- Release & transfer not contested, then should happen immediately

Presidio will establish their own process for Release and Transfer.

Motion #7 Sue Abadie moved to eliminate \$25 transfer fee and allow registrars to process interclub transfers without waiting for Cal South approval
Ken Goldman seconded.
Motion unanimously carried

Derek Barraza commented on Committee participation and charters. He needs all committee chairs to get the information he has requested back to him. A project list is being put together which will be broken out by committees.

Derek Barraza recommended to John Weinerth that anytime there is a task force member with expertise in a field then they should be consulted before final decision is made.

Department head communications should have a second set of eyes.

John Weinerth and Derek Barraza will meet to update timelines.

Discussion on Strategic Plan and what is the status of Branding and logo. If we are going to rebrand we should move website timeline to address both.

John Weinerth advised they were on track to launch new website on July 1, 2014.

Ken Goldman and Luca Pacelli addressed their concerns with website and branding.

Motion #8 Mark Flahan moved to enter Executive session at 2:10 pm
 Lila Smith seconded.
 Motion unanimously carried

Mark Flahan advised that he had 3 tournaments not on the tournament approval list

Out of Executive Session at 4:08 pm

Motion #9 Cindy Quan moved to ratify the actions taken in Executive Session
 Christie Paulson seconded.
 Motion unanimously carried

John Weinerth gave us a report on Soccer Nation. He is recommending not moving forward with Soccer Nation for 2015. John Weinerth has spoken with Steve Hoffman, who is looking at 2 day director of coaching clinics and educational items at a soccer field.

Look at options instead of Soccer Nation Expo, report any ideas at next month's meeting.

Meeting calendar was reviewed for the remainder of the year. Need to commit to attendance as it is important that board member attend meetings.

Luca Pacelli advised that recreational task force needs to get going. John Weinerth updated the board on the status of candidates for recreational position. The person would report to Luis Salcedo.

Luca Pacelli mentioned that we should make sure position has job description.

Motion #10 Cindy Quan moved to adjourn
 Jack Larkin seconded.
 Motion unanimously carried

Meeting adjourned at 4:51 pm