



CAL SOUTH

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS

June 20, 2015

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on June 20, 2015 at the Cal South State Office in Placentia, CA. President and Chairman of the Board, Derek Barraza, called the meeting to order at 9:01 a.m. A quorum was present.

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| <input checked="" type="checkbox"/> Derek Barraza, President | <input type="checkbox"/> Sally Grigoriev, District 1 Commissioner |
| <input checked="" type="checkbox"/> Roy Carlson Executive Vice President | <input checked="" type="checkbox"/> Luca Pacelli, District 2, Commissioner |
| <input checked="" type="checkbox"/> Rick Velasco, Vice President-Youth | <input checked="" type="checkbox"/> Sue Abadie, District 3 Commissioner(left at 7:05pm) |
| <input type="checkbox"/> Brett Wood, Vice President-Adults | <input checked="" type="checkbox"/> Humberto Jara, District 4 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer (left at 2:15pm) | <input checked="" type="checkbox"/> Cindy Quan, District 5 Commissioner |
| <input checked="" type="checkbox"/> Lila Smith, Secretary | <input checked="" type="checkbox"/> Jack Larkin, District 6, Commissioner |
| | <input checked="" type="checkbox"/> Christie Paulson, District 7, Commissioner |

Also present for various parts of the meeting:

- Johnnie Garza, Chief Executive Officer
- Gary Sparks, Coast Soccer League
- Bernie Towers, Coast Soccer League President
- Bob Turner, Presidio Soccer League President
- Kathy Lawson, SingerLewak, LLP
- Nick Netz, SingerLewak, LLP
- Lewis Sharpstone, SingerLewak, LLP

1. PUBLIC COMMENTS

Gary Sparks gave us an update on the last year, for the first time Coast has worked well with Cal South Board. Coast Soccer grew by 500 teams this past year, (AYSO challenge has asked to play in Coast Soccer; however they cannot take 8, 9 & 10 yr olds). Can do pilot program starting at 11 and must provide fields never used by Cal South. 8 clubs were approved with 51 teams, they now have more clubs approving. Working with managers being allowed to coach, out of 18,000 games maybe 300 incidences were the new policy was used. Has had support by Johnnie, Derek, Jack, Sue Abadie and Christie Paulson. US Club went to Houston with Kevin Payne and took the SDCSL model, trained by coaches on the field not needed during the game due to developmental (USYS lost 20,000 players and the movement is moving to other cities) Wanted to Thank the board for the support as they have been given every tool to grow.

Gary Sparks feels that to combat we must keep our National cups competitive. Bernie Towers looked at Presidents cup 4 out of 5 won and also won Regionals. Per Gary for F license if available online he will advise team managers of requirement (830 brand new teams this year).

Bob Turner agenda items concussion need clarification, F License need clarification as confusion on rec teams (need clarification on fee who it's for). Calendar year in ages needs update Per Derek and Johnnie we expect to hear something soon. # of players on the field (same issue) Leadership Academy went over well and that was happy to see some board members there. Also issues discussed with notification of conference call with candidates during Election last year. Bob Turner presented a letter with comments about experience at the Leadership Academy. Luca Pacelli presented a rebuttal.

2. CONSENT CALENDAR

Motion #1 Ken Goldman moved to accept April Minutes as amended
Rick Velasco seconded.

Motion passed with Lila Smith, Luca Pacelli and Jack Larkin opposed.

Motion #2 Rick Velasco moved to accept February Minutes

Ken Goldman seconded.

Motion passed with Roy Carlson abstaining

Motion #3 Christie Paulson moved to approve #460 Southern California Soccer Academy
#457 Club America Soccer Academy as Youth Affiliate members and Soccer Pick
Up as Adult Affiliate

Roy Carlson seconded.

Motion passed unanimously

Motion #4 Humberto Jara moved to give conditional approval for Arcadia City Soccer Club up-
on approval from District Commission

Rick Velasco seconded.

Motion passed unanimously

Motion #5 Ken Goldman moved to approve tournaments as presented

Christie Paulson seconded.

Motion passed with Humberto Jara opposed

Motion #6 Ken Goldman moved to reconsider the previous approval

Christie Paulson seconded.

Motion passed unanimously

Motion #7 Ken Goldman moved to approve tournaments as presented except for San Diego
Madrid Cup

Christie Paulson seconded.

Motion passed with Humberto Jara opposed

3. FINANCIAL REPORT- see report.

Ken Goldman financial report and audit reports are on SharePoint. Quarterly financial state-
ments will be used for upcoming board meetings.

Revenues are up approximately 3.1%. Two higher items were entry fees for teams and ap-
parel sales.

No funding for Foundation as of yet.

Operating budget will be presented to the board at our August 15th board meeting.

Derek Barraza comments that hats off to staff for hard work on apparel sales.

Rick Velasco would recommend that we get monthly financial summary and develop a dash-
board.

Luca Pacelli agrees with Rick Velasco comments above. The Expense true costs are not showing as net on approval might be different due to all items not in yet.

4. PRESIDENT'S REPORT-see written report

Regional meeting update will be going on a tour of the AIG facilities. NSCAA has a new CEO Lynn Berling-Manuel; she believes in leadership academy, diversity and part of the urban soccer and will be meeting in the near future.

Derek Barraza gave a short overview on items from his report, the Presidents Regional tournament, lack of medics etc. College Showcase not enough fields, etc. Looking to drop U12 at regionals and looking at feedback on thoughts.

5. LEADERSHIP ACADEMY

Has been well received and feedback received was handed out.

Roy Carlson gave his comments on the overall picture.

Luca Pacelli commented that he fully supports the leadership academy just needs to better understand the process and needed the action items requested and presented to the board.

Derek Barraza has delegated the Leadership Academy process to Johnnie Garza and staff.

Currently Program is outsourced for future will move to Johnnie Garza and staff.

Bob Turner commented on his experience as a attendee at the Leadership.

6. CEO REPORT-see report

Johnnie Garza gave an overview of his report. He is glad that the audit is almost done. Adult State Cup was posted on SharePoint would like feedback as staff wants to move forward.

Corporate office will be closed on July 3rd in observance of July 4th Holiday,.

USASA National Championships will be held in Lancaster Soccer Complex for 2016.

48 outstanding concussion events, staff working on getting this cleared. It was brought to the attention of the board that cards are being reprinted. Johnnie Garza will post a list of the current open items so District Commissioners can review.

F License- Johnnie Garza gave the board the intention of the license and incorporating the concussion course,

Rick Velasco advised he has been requesting for a camp in the central coast for years.

Luca Pacelli asked Johnnie Garza about status of patches to be put on recreational uniforms Johnnie Garza will look into this and get back to the board.

Roy Carlson advised that there is 3.2.1 rule of accountability which can be used to cover the concussion issues.

Luca Pacelli asked for status of Recreational Committee recommendations.

Johnnie Garza read a thank you note from Rachelle Buehler for Hall of Fame award.

7. CONFLICT OF INTEREST FORM & NDA FORM

Rick Velasco gave update on all conflict of interest forms received and who still needs to complete

8. VP OF YOUTH UPDATE

Meetings to be held as follows:

- District 3 & 4- August 22, 2015
- District 5 & 6- August 29, 2015

Rick Velasco gave an overview of the Committees under the Governance Structure.

Discussion on pins or some kind of item that Cal south can give to volunteers as a thank you.

Board members training should be done twice a year for one day at a time. Rick Velasco is working on getting together a proposal for future board training.

Rick Velasco provided the board with alternatives to providing secured data for board.

9. CONCUSSION POLICY

Rick Velasco handed out the Model Policy and Guidance for Prevention and Treatment of Sports Related Concussions which was previously approved.

10. AUDIT

Kathy Lawson and Nick Netz from SingerLewak, LLP reviewed the August 31, 2014 draft financials.

Motion #8 Rick Velasco moved to accept auditors report with the amended changes
Roy Carlson seconded.
Motion carried (Ken Goldman not present)

11. STRATEGIC PLAN

Johnnie Garza gave update on what where he is on Strategic Plan and initiatives. Johnnie Garza will look at calendar and advise dates to set a future meeting for a review of Strategic Plan.

Johnnie Garza gave a quick overview on SNE and issues with sponsorships.

12. 2016 AGM – SET DATE

Motion #9 Rick Velasco moved to approve AGM date of 2/20/2016.
Christie Paulson seconded
Motion carried unanimously

13. EXECUTIVE SESSION

Motion #10 Roy Carlson moved to enter Executive Session at 3:14 pm
Rick Velasco seconded
Motion carried unanimously

Out of closed session at 7:04 pm

Motion #11 Roy Carlson moved to ratify motions taken in Closed Session
Quan seconded
Motion carried unanimously

Cindy

14. REVIEW ACTION ITEMS/PLAN FOR NEXT MEETING

Action Item list will be sent to the board for review

Motion #12 Rick Velasco moved to approve current CPA SingerLewak, LLP to continue as our auditors
Christie Paulson seconded
Motion carried unanimously

15. ADJOURNMENT

Motion #13 Rick Velasco moved to adjourn at 7:23 pm
Cindy Quan seconded.
Motion unanimously carried