



MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS

February 3, 2007

The Directors names in these minutes of the California Youth Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on February 3, 2007 at the State Office in Fullerton, California. President and Chairman of the Board, Gregory Falk, called the meeting to order at 9:08 am. A quorum was present.

Present:

- | | |
|---|--|
| <input checked="" type="checkbox"/> Gregg Falk, President | <input checked="" type="checkbox"/> John Mullen, District 2 Commissioner |
| <input checked="" type="checkbox"/> Paul Doty, Vice-President | <input type="checkbox"/> Vacant, District 3 Commissioner |
| <input checked="" type="checkbox"/> David De Leon, Vice-President | <input checked="" type="checkbox"/> Derek Barraza, District 4 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer | <input checked="" type="checkbox"/> Rito Chisholm, District 5 Commissioner |
| <input checked="" type="checkbox"/> Mick Dawson, Secretary | <input checked="" type="checkbox"/> Ann Shoemake, District 6 Commissioner |
| <input checked="" type="checkbox"/> Chris Gallup, District 1 Commissioner | <input checked="" type="checkbox"/> Lois Sanford, District 7 Commissioner |

Also present for various portions of the meeting:

John Weinerth, COO

Sandy Castillo, TOPSoccer

Agenda (some items taken out of order):

The minutes of the January 6, 2007 meeting of the Board of Directors were reviewed.

Motion #1 Ms. Ann Shoemake moved to approve the minutes as written. Mr. Paul Doty seconded.

Motion passed unanimously.

President's Report: Presented by Mr. Gregg Falk. Ms. Anna Murphy submitted a resignation letter from her duties as District 3 Commissioner and Mr. Falk accepted that resignation for the current term and for the upcoming term for which she was recently elected. Mr. Doty was appointed by Mr. Falk upon receiving Ms. Murphy's resignation to serve as interim District Commissioner. District 3 leagues have been notified of the resignation and the intention of the Board to appoint a successor at the March meeting of the Board of Directors.

USSF and USYSA annual conferences are coming up in the near future. Topics to be discussed are workshop hosting and Far West Regional bids.

TOPSoccer Report. Presented by Ms. Sandy Castillo. *See* written report. TOPSoccer is ready to display at a booth at Soccer Nation with video and literature on the program. The TOPSoccer workshop is set for Ontario.

COO Report: Presented by Mr. John Weinerth. *See* written report. Updates include a backlog of design work due to the vacancy in the staff for graphics design. Free lance designers are being used in the interim but delays have been experienced as a result in brochure designs, etc. Feedback has been solicited and received from league presidents and tournament directors for the AGM meetings.

Corporate Office Update: Presented by Mr. Weinerth in the absence of Mr. Adrian Marquez. *See* written report. Congratulations to the corporate audit committee and Mr. Ken Goldman for the quality of the annual report.

Competitions and Membership Development Report: Presented by Mr. Weinerth in the absence of Mr. Luis Salcedo. *See* written report. Sales of the Competition Manager are moving along slowly. The new gaming circuit set for start up in the L.A. area is moving along well with issues with fields the main problem to be resolved.

League Account Management Report: Presented by Mr. Weinerth in the absence of Mr. Steve Marquez. The office is working through some software development issues and implementation issues with the CORIS system and the Competition Manager. An example is the launch of the on-line travel system that is still in progress.

Coaching Education and ODP Report: Presented by Mr. Weinerth in the absence of Mr. Steve Hoffman. The success of the ODP teams at the Region IV tournament was noted.

State Tournaments Report: Presented by Mr. Weinerth in the absence of Mr. David Lamb. Mr. Falk noted State Cup has begun and he urged each Board member to spend some time at a State Cup location to see our tournament in action and show support for the tournament.

Tournament Committee Report: Presented by Mr. Weinerth in the absence of Mr. Frank Sanford. The So Cal King Classic had previously asked for a date change. The change had been delayed while fields and referee agreements were produced. Said agreements are in hand.

Motion #2 Mr. Doty moved the So Cal King Classic tournament for 2007 have their dates changed to July 7-8, 2007 from July 28-29, 2007. Mr. Goldman seconded.
Motion passed unanimously.

Motion #3 Mr. Doty moved to approve for sanctioning the RSM Cup for 2007, the Xtreme Cup for 2007 and the Xtreme Cup for 2008. Mr. John Mullen seconded.
Motion passed unanimously.

Motion #4 Mr. Chris Gallup moved to approved for sanctioning the Crusaders Cup for 2007. Mr. Mullen seconded.
Motion passed unanimously.

Motion #5 Mr. Rito Chisholm moved the Desert United Cactus Cup for 2007 be approved for sanctioning. Mr. Derek Barraza seconded.

Motion passed unanimously.

Marketing and Recreation Report: Presented by Mr. Jonathon Murtaugh. Mr. David De Leon congratulated Mr. Murtaugh on the signing of Nestle Waters (the Arrowhead brand) to a Cal South sponsorship. Mr. Murtaugh showed the floor plan for the vendor fair at Soccer Nation and attendance/booth sales were discussed.

Risk Management Report: Presented by Mr. Weinerth in the absence of Ms. Lila Smith. *See* written report.

Motion #6 Mr. Goldman moved to receive and file written reports. Mr. De Leon seconded. Motion passed unanimously.

Motion #7 Ms. Ann Shoemake moved to enter Executive Session to discuss strategic planning and personnel issues. Mr. De Leon seconded. Motion passed unanimously.

Returned from Executive Session at 1:26 pm.

Motion #8 Mr. Barraza moved to re-enter Executive Session to discuss personnel issues. Mr. Doty seconded. Motion passed unanimously.

Returned from Executive Session at 2:08 pm.

Entered into discussion on the PAD Manual rewrite and draft job description of the Director of PAD. *See* draft PAD Manual and Position Description: Director of PAD.

Mr. Doty noted the scope of the job description is more extensive than may be reasonably expected from a volunteer or part-time employee.

Motion #9 Mr. Barraza moved the Position Description: Director of PAD be accepted as a description of an Oversight Committee rather than an individual's job description. Mr. De Leon seconded. Motion passed unanimously.

Discussion ensued on the draft PAD Manual. The PAD Manual draft was discussed in detail with comments made and a draft marked up for corrections. Review of the entire manual was not complete and the balance of the manual was deferred to the next regular meeting of the Board.

Meeting adjourned at 5:02 pm.