



## MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS

January 6, 2008

The Directors named in these minutes of the California Youth Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on January 6, 2008 at Los Angeles Convention, Los Angeles, California. President and Chairman of the Board, Gregory Falk, called the meeting to order at 11:36am. A quorum was present.

### Present:

Gregg Falk, President  
David DeLeon Vice President  
Johnnie Garza, Vice President  
Ken Goldman, Treasurer  
Lila Smith, Secretary

Chris Gallup, District 1 Commissioner  
John Mullen, District 2 Commissioner  
Paul Doty, District 3 Commissioner  
Derek Barraza, District 4 Commissioner  
Stormy Medley, District 5 Commissioner  
Ann Shoemake, District 6 Commissioner  
Bill Cottle, District 7 Assistant Commissioner

### Also present for various parts of the meeting:

John Weinerth, Chief Executive Officer  
Sandy Castillo, TOPSoccer  
Frank Sanford, Tournament Committee  
Cindy Barraza, Tournament Committee  
Jolene Nielsen, District IV Director

Soccer Nation was discussed and a big thank you to Mr. John Weinerth and staff for a job well done was given. Per Mr. John Weinerth the two day event looks like a great success. Attendance numbers will be reassessed after the event. Cal South had secured a PR agency, which looks like it was a good investment due to the publicity received in Newspapers and TV. 8 Media stations were in attendance at event. Mia Hamm and Alfredo Tena brought a lot of fans. Security measures will be planned differently for next year.

Approval of December minutes was deferred until the January meeting.

### President's Report:

Per Gregg has received letter of resignation from Lois Sanford, Bill Cottle would like to finish Lois' term, in past the board has opened a vacancy to District for suggestions. Cal South can still service the district with Bill Cottle acting as Assistant District Commission.

Motion #1 Mr. Derek Barraza moved to solicit input from District 7 for appointment of new commissioner.

Mr. Ken Goldman seconded. Motion passed unanimously.

State Youth Referee Administrator-Per Mr. Gregg Falk advised he has spoke to a couple of people who are interested in the position. New Person needs to be in a position to meet Cal South needs. Currently Fred Margy, Maggie Saling, Leo Umana, Nassar and Gary Thompson will be working together to get Heros position done at this point.

Mr. Paul Doty, Mr. Gregg Falk and Mr. Dave Deleon will oversee for the next 6 months. Board needs to do due diligence in process of finding a replacement. Need connection with association, no urgency at USSF level until about August.

Motion #2- Mr. Paul Doty moved to establish a committee of 2 or 3 to write letter to the Association for input or suggestions on what are needs of the position..

Mr. Dave Deleon seconded. Motion passed unanimously.

Mr. John Weinerth asked Frank Sanford to get clarification on the charity tournaments. Will take a look at financials to see where the money goes. For February meeting will have clarification of what the proceeds really are for on the Rady Childrens Tournament. Before tournament is approved Cal South needs to know where money is going.

Per Mr. Ken Goldman, Lois Sanford was on the Executive Committee as DC Representative will need to appoint a replacement.

Motion #3- Mr. Paul Doty moved to approve Stormey Medley to be a member of the Executive Committee.

Mr. John Mullen seconded. Motion passed unanimously.

Motion #4-Mr. Paul Doty moved to request transfer of Carolina Moran GU12 from OJSC to Irvine Strikers due to family hardship. Transfer papers were filled out on December 6, 2007 to be signed on December 9<sup>th</sup>. However both parents had to leave the country due to illness of a family member and did not return until December 19<sup>th</sup>.

Mr. Chris Gallup seconded. Motion passed (opposed by John Mullen, Ann Shoemake, Johnnie Garza, Derek Barraza)

Per Chris Gallup advised we need to change rules to say Birth Certificate not last name. Rules will be looked at.

Mr. Ken Goldman advised that within last couple of months, Mortgage on the building has been paid off. Last year added \$250,000 to reserves. Now reserves are at \$1,050,000.

Per Frank Sanford for new tournament guide John Weinerth and staff doubled what we had last year for full page ads.

Frank Sanford reported on Tournament Directors meeting. Tournament Directors are willing to pay for email blast. Per John Weinerth will look at how this can be accomplished and at what charge.

Mr. John Mullen noted that for the Surf Thanksgiving Tournament (Boys & Girls this year) there were 350 College Coaches in attendance.

Mr. Dave Deleon brought up discussion on gas cards for referees.

Meeting adjourned at 12:59 pm.