



MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS

January 7, 2006

The Directors names in these minutes of the California Youth Soccer Association-South, constituting the Board of Directors of said California Corporation, held their regular meeting January 7, 2006 at the State Office in Fullerton, California. President and Chairman of the Board, Gregg Falk, called the meeting to order at 9:19 am. An quorum was present.

Present:

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| <input checked="" type="checkbox"/> Gregg Falk, President | <input checked="" type="checkbox"/> John Mullen, District 2 Commissioner |
| <input checked="" type="checkbox"/> Paul Doty, Vice President | <input type="checkbox"/> Vacant, District 3 Commissioner |
| <input checked="" type="checkbox"/> David De Leon, Vice President | <input checked="" type="checkbox"/> Derek Barraza, District 4 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer | <input type="checkbox"/> Rito Chisholm, District 5 Commissioner |
| <input checked="" type="checkbox"/> Michael Dawson, Secretary | <input type="checkbox"/> Carol Falk, District 6 Commissioner |
| <input checked="" type="checkbox"/> Chris Gallup, District 1 Commissioner | <input checked="" type="checkbox"/> Lois Sanford, District 7 Commissioner |

Also present for various portions of the meeting:

John Weinerth, COO
Adrian Marquez, CORIS
Steve Hoffman, Director of Coaching
Sandy Castillo, TOPSoccer
Heros Baghoumian, SYRA

David Lamb, Director of State Tournaments
Jonathon Murtaugh, Director of Marketing
Steve Marquez, League Account Manager
Frank Sanford, Tournament Committee Chair

Agenda:

Sitting in for Ms. Carol Falk is District Commissioner-elect Ms. Ann Shoemake.

President's Report. Mr. Gregg Falk discussed the USSF messages concerning 22 man rosters and restructuring. There is some concern about losing influence on the USSF board due to the reduction in the size of the Board. In particular, referees are concerned about loss of representation on the USSF board.

COO Report: Presented by Mr. John Weinerth. A sponsorship agreement is in process with Caravan Canopies. A sponsorship with Chivas USA has been solidified, and a Galaxy sponsorship is in progress.

League accounts are being caught up. There have been some problems with the billings reflecting historical payments with some leagues.

Motion #1 A standing motion was made by Mr. Paul Doty, seconded by Mr. Chris Gallup to receive and file reports as they are presented.
Vote to receive and file the COO Report – passed.

TOPSoccer report: Presented by Ms. Sandy Castillo. Ms. Castillo reported on the health of several TOPSoccer players whose disability illnesses are critical. Vista and Fallbrook are interested in combining efforts for TOPSoccer programs for this next year. Bakersfield is also interested in establishing a program. The event in Portland is progressing and there are two spaces left for coaches in this educational opportunity. At the Houston Workshop, there will also be an all-day session for education at which the English program for challenged children will be presented. TOPSoccer will also be present at the Soccer Nation.

Mr. Dave De Leon commends Ms. Castillo for her tireless efforts and work on behalf of the challenged children in the TOPSoccer program. Ms. Castillo notes the program has come from nothing to 240+ children in just 6-7 years.

Ms. Castillo would like to couple her proposed tournament with an existing tournament (for 2007). Nevada, Washington, CYSA-North and Cal South are likely participants. TOPSoccer would need one field per day dedicated to the TOPSoccer tournament for two days. Financial commitment could be up to \$7,000. Sponsorships would help.

Standing Motion: Vote to receive and file TOPSoccer report – passed.

Corporate Office Report: Presented by Mr. Adrian Marquez. Mr. Marquez notes the Board member packets include all information on awards for the AGM.

Standing Motion: Vote to receive and file Corporate Office Report – passed.

Marketing and Recreation Report: Presented by Mr. Jonathan Murtaugh. Mr. Murtaugh notes the AGM logistics deadlines that are in the report and also notes the cooperative arrangement with Buena Vista Studios for the screening of “Goal! The Dream Begins” which will screen at Downtown Disney in conjunction with Soccer Nation.

Mr. Murtaugh points out the successful completion of the Cal South Tournament Guide, including the efforts of Mr. Frank Sanford, Ms. Kim Dyer, and Mr. Mike Berkley. The Tournament Guide’s advertising is up 68% from last year. Also, Soccer Nation sales for booths are going strong and the expectation is to exceed the 105 booth spaces sold last year. Nike is on board for a 30 ft x 50 ft booth at the Soccer Nation with tee shirts, promotions, and 3v3 Futsal tournament. Nike has also arranged for a donated center pitch for the Soccer Nation that will save Cal South \$3,000 while upgrading tremendously the center pitch area. Nike, Fox Soccer Channel, and 90 Minutes Magazine will sponsor the banquet’s after-party.

Coca Cola will be present at the Soccer Nation and they are sponsoring viewing of the FIFA World Cup trophy tour around the world.

Standing Motion: Vote to receive and file the Marketing and Recreation Report – passed.

League Account & CORIS Management Report: Presented by Mr. Steve Marquez. CORIS training will be conducted again and sites can be arranged based on demand. Invoices have been sent for

leagues with outstanding fees. Those with \$1,000 or more outstanding have been pressed for payment and over \$80,000 has been collected in the past month.

Standing Motion: Vote to receive and file the League Account & CORIS Management Report – passed.

State Tournaments Report: Presented by Mr. David Lamb. Numbers are good for the Youngers entries. The younger Open Cup and National Cup numbers are up. Olders numbers are down, but the deadline for application is not until next month. We are moving ahead with inviting college coaches in for Quarterfinal round and above games. Volunteers for State Cup are in short supply. Check in for National Cup will be held at Soccer Nation, but no games will be played that day. Goalie jerseys are required to have numbers, as National has been pushing that along and we do not have a choice for National Cup.

Mr. Lamb notes the BLAST complex in San Bernardino is available for State Cup. The BLAST complex is now coupled with the San Bernardino complex which has been contracted to the Coast Soccer League through the spring. However, we have arranged for fields to meet our needs already.

Standing Motion: Vote to receive and file the State Tournaments Report – passed.

Discussion was opened for transfer problems associated with State Cup. Clarifications were made on State Cup and National Cup rules on transfers. Cup Tie and Roster Freeze rules were discussed and it was explained the Cup Tie rule is needed to ensure teams do not get in to a recruiting war once State Cup draws are announced. In years past, that was a problem. Similarly, roster freezes are instituted in all State Associations during National Cup as a means of setting rosters prior to the competition and avoiding last minute recruiting and player card issues.

One player transfer was properly initiated and all signatures were complete except for the District Commissioner for District 5.

Motion #2 Mr. Chris Gallup moved to allow the transfer of Alexandria Magnifico GU-14 in District 5 as the player transfer process had been followed correctly and on time, but the District Commission had been unavailable for the final signature. Mr. Doty seconded.
Motion passed.

Mr. Falk opens a discussion of the West Coast Football Club for the re-registration of the Boys Under-19 team that is age eligible for Under-18 but they had registered as Under-19. The rule is that teams must play in the age group in which they are registered. Eligibility in National Cup could be called in to question should the waiver be approved. Cal South has not waived this rule for any other team.

Director of Coaching Report: Presented by Mr. Steve Hoffman. We are working to clean up the Event Manager portion of CORIS that will help with coaches' courses and the record keeping for coaching licenses. The CORIS Event Manager will save up to 1,000 man-hours of labor. An on-line training course for recreational coaches is in the works, to be coupled with an hour on-the-field session to obtain a recreational license.

The Cal South ODP program is sending teams to the Las Vegas tournament next week. We have 10 teams in the tournament in 8 age groups. Cal South ODP teams played games on January 5, boys teams against the US National Team women's teams.

Standing Motion: Vote to receive and file the Director of Coaching report – passed.

Tournament Committee Report: Presented by Mr. Frank Sanford. There are two tournaments to approve for sanctioning, the Ambush Premier Cup and the Dave Shelton Memorial Tournament.

Motion #3 Mr. Goldman moved that the Samba Invitational tournament for Boys on May 20 & 21 that was previously approved for sanctioning sans the Under-14 age group now be approved for the Under-14 age group. Mr. John Mullen seconded.
Motion passed.

Motion #4 Mr. Doty moved that the Ambush Premier Cup and the Dave Shelton Memorial Tournament be approved for sanctioning. Mr. Mullen second.
Motion passed.

We are again having the Cal South booth at the NSCAA convention in Philadelphia. The Tournament Guide booklet turned out well with good graphics and printing.

Standing Motion: Vote to receive and file Tournament Committee report – passed.

SYRA Report: Presented by Mr. Heros Baghoumian. We are taking 25 referees to the ODP tournament in Las Vegas. Referee training for recreational leagues will be held at the Soccer Nation. A meeting is being held tonight for the league Presidents and SYRA in preparation for the State Cup events upcoming.

Standing Motion: Vote to receive and file SYRA Report – Passed.

Presentation by Mr. Jonathon Murtaugh concerning the “2006 Recreational League President’s Survey”. Mr. Murtaugh surveyed 65 recreational league presidents and received 22 responses. According to the survey, the recreational leagues value their association with Cal South. Their problems include volunteers, fields, and training options for coaches. Mr. Murtaugh will use the survey results in establishing recreational league programs for the coming year.

Annual budget review and approval:

Motion #5 Mr. Doty moved to approve the budget for the fiscal year beginning September 1, 2005. Mr. De Leon seconded.
Discussion: Mr. Goldman notes the budget for sponsorships is aggressive. The budget does not have any provisions for a new league. Adjustment was made to the Far West Regionals and Nationals subsidy to reflect \$5,000 per team subsidy to FWR and \$10,000 per team subsidy for Nationals. Actual expenditures will be set based on the number of teams that advance, so the budget cannot be completely accurate. Mr. Doty agrees to amend the motion to approve the budget as amended. Mr. De Leon second.
Motion passed.

Review and approval of December meeting minutes:

Motion #6 Mr. Doty moved to approve the December minutes. Mr. Goldman seconded.
Discussion from Mr. Falk included a request to show consistency in the “receive and file” motion for reports.
Motion passed.

Discussion was opened by Ms. Lois Sanford concerning last month’s PAD report and misperceptions that the PAD Committee was being negatively perceived by the Board and that the presentation by Ms. Enzler was negative. The Board consensus was that the PAD Committee does valuable work and the report by Ms. Enzler was a normal report requested in the run of business as practiced by Cal South regularly. In no way was the request for a presentation or the presentation itself to reflect negatively on the PAD Committee or its activities.

Motion #7 Mr. Gallup moved to enter Executive Session. Mr. Goldman seconded.
Motion passed.

Returned from Executive Session at 3:40 pm.

Mr. Weinerth presented a draft of the AGM annual report. Requests were made for Board member input for annual reports and awards.

Meeting adjourned at 3:50 pm.